Atharva pawar

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Summary

From the early days of childhood, my fascination with computers began with my father's computer shop, where my first toy was a keyboard. Over the years, I've dived into various facets of this digital world. From designing graphics to crafting code, from developing apps and websites to troubleshooting and repairing systems, I've cultivated a diverse skill set. Along the way, my curiosity led me to explore the realms of hacking and cyber security. Today, this journey of continuous learning and exploration in the vast realm of computers is not just a passion but a way of life for me.

Experience

IP Technology | Shrirampur, Maharashtra
CEO & Founder | 09/2023 - Present
As the CEO of IP Technologies, my responsibilities were multifaceted, ranging from strategic decision-making to operational oversight. Here are some of the key areas I focused on:

1. **Strategic Planning:** Formulating and executing the company's long-term vision and strategic goals. This involved identifying market opportunities, assessing industry trends, and charting a course for sustainable growth.
2. **Business Development:** Leading efforts to expand our client base and establish partnerships with key stakeholders. This included negotiating contracts, attending industry events, and fostering relationships with clients and partners.
3. **Team Leadership:** Building and leading a high-performing team of professionals. This involved hiring top talent, providing mentorship and guidance, and fostering a culture of innovation and collaboration.
4. **Financial Management:** Overseeing the company's financial health, including budgeting, forecasting, and financial reporting. I ensured that resources were allocated efficiently to support our growth objectives.
5. **Product Development:** Guiding the development of innovative products and services that met the needs of our clients. I worked closely with our technical teams to ensure that our offerings remained cutting-edge and competitive.

Accomplishments during my tenure as CEO of IP Technologies include:
1. **Revenue Growth:** Implementing strategies that resulted in significant revenue increases year over year. This included diversifying our client portfolio and expanding into new markets.
2. **Market Expansion:** Successfully launching our products in new geographic regions, tapping into previously untapped markets and creating new revenue streams.
3. **Award-Winning Solutions:** Leading the team to develop award-winning products and services, recognized for their innovation and impact in the industry.
4. **Operational Efficiency:** Implementing process improvements and technology solutions that optimized our operations, reduced costs, and increased productivity.
5. **Brand Recognition:** Elevating the company's brand presence through strategic marketing initiatives, leading to increased visibility and market share.

Icon Computer Shopee | Shrirampur, Maharashtra
Computer Engineer | 03/2023 - 12/2023
During my time at Icon Computer Shoppee as a Computer Engineer, I was responsible for diagnosing and repairing hardware, installing and configuring software, providing customer support, managing inventory, and ensuring quality assurance. I streamlined repair processes, conducted staff training, received positive feedback for excellent customer service, increased sales through expert advice, and successfully resolved complex technical issues. My tenure was marked by a commitment to technical excellence, customer satisfaction, and a passion for all things computers and technology.

IT World | Shrirampur, Maharashtra
Graphics Designer | 05/2022 - 02/2023
Responsibilities:

- Designing captivating graphics for websites, apps, and digital platforms.
- Collaborating with teams to align designs with project objectives.
- Communicating with clients to understand and execute design needs.
- Expertise in Adobe Photoshop, Illustrator, and design tools.
- Staying updated on design trends and technologies.

Accomplishments:

- Award-winning designs recognized for creativity.
- Strengthened brand identities through visual elements.
- Improved UX/UI designs resulting in enhanced website performance.
- Contributed to successful marketing campaigns.
- Efficient team collaboration leading to high client satisfaction.

Skills

Programming, App Development, Customer Service, Computer Skills, Cybersecurity, Ethical Hacking , Business Intelligence, Communications, Graphic Design, Problem solving, Multi-tasking, Computer literacy, Leadership

Education

Sanjivani K.B.P Polytechnic | Shrirampur, Maharashtra
Diploma in Computer Technology | 05/2026

New English School & Jr collage | Shrirampur, Maharashtra
10th | 04/2023

Languages

English, Hindi, Marathi

Certificates

CEH v11, c++, C Programming, Penetration Testing, Cyber Security, Ethical Hacking, Digital Marketing, java programming, Android Development, Html & Css, Bugs through logs, Digital Forensics, Graphics designing, Financial Litreacy

Awards

Best Programmer 2023 in City, Hackathon Winner 2023, Laural Award 2023, Best Managing leader 2024, Asus Best Retailer , MSI Best Authorised Retailer 2024, Dell Certified Retailer, HP Best Seller 2022